





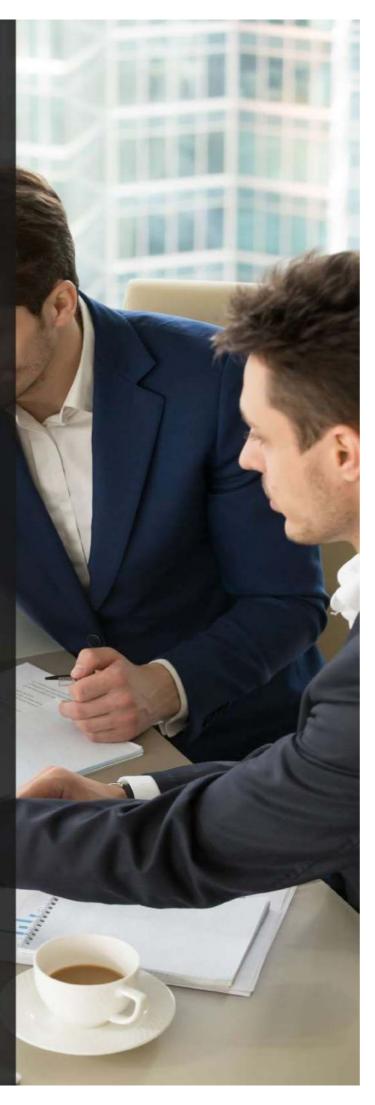


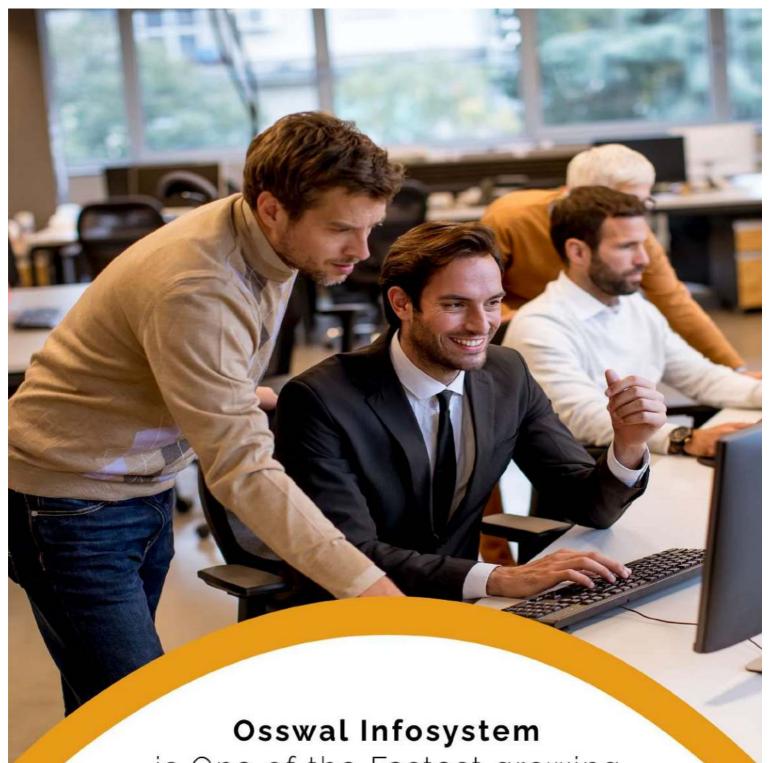
## INTRODUCTION

is an Affordable,
Integrated Enterprise
Resource Planning
(ERP) Solution
Designed to Enable
Growing Small to
Idsized Enterprises
(SMEs) with Subsidiary
Operations to Better
Manage their Entire
Company

### **SAP Business One**

Provides One Simple
Solution that
Streamlines Business
Processes, Provides
Real-time Information,
and Helps Boost
Overall Business
Performance.





is One of the Fastest growing
IT/ITES Organizations in India, with Major
Focus on SAP. Known for its Commitment
for Customer Centricity and Outcome
Based Solutions; Osswal Infosystem has
Consulted and deployed Growth Oriented
tech Strategies for Notable SME's in the
Country.



**SAP Business One** is Designed for all your Small and Midsize Company's Needs Whatever **Your Business**, we've got you Covered.



Accounting & Finance



Sales & Customer Management



Purchasing & Operations



Inventory & Distribution



**Business Intelligence, Analytics & Reporting** 

<u>Learn more</u> About Core Business Functionality
Supported by SAP Business One

## **Accounting & Finance**

SAP Business One Combines Accounting and Finance, Sales, CRM, Stock, Operations and More in a Single Solution So that you can you Put Sinancial Management and control at the heart of Everything that you do.

Accounting:

Automatically Handle all key Accounting Processes, such as Journal Entries, Accounts Receivable, and Accounts Payable.

### **Financial Control:**

Accurately Manage cash flow, Track Fixed Assets, Control Budgets, and Monitor Project Costs.

### **Fixed Assets:**

Simplified Fixed Asset Management that Frees You From Repetitive Manual Data Entry.

Banking:

Quickly Process Reconciliations, Bank Statements, And Payments by Various Methods Including Checks, Cash, and Bank Transfers.

### **Reporting and Analysis:**

Run Standard Reports or Create Customised Reports From Real-time data for Business Planning and Audit Reviews.



## Sales & Customer Management

SAP Business One Supports your Business's Entire Sales and Service Functions with a Central Nnowledge Database. Your Employees Gain Quick and Easy Access to Relevant Data, Facilitating a Faster Response to Customer Enquiries.

## Sales and Opportunity \ Management:

Manage Pipeline, with ability to Track Opportunities and Activities From the First Contact to Deal Closing.

## **Customer Management:**

Store all Critical Customer Data in One Place, Synchronise and Manage Customer Contacts Stored in Microsoft Outlook.

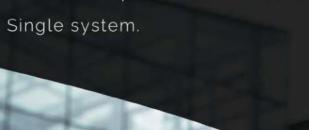
### Reporting and Analysis:

Use Timesaving Templates to Create Detailed Reports on all Aspects of the Sales Process. Gain Detailed Understanding of your Customers with Customer 360° view and make Well-timed Purchase Recommendations.



## **Purchasing & Operations**

SAP Business One will Provide you With On-Demand Access to an Accurate Picture of Up-to-date Information Across the Entire Business, Through One



#### **Procurement:**

Streamline the Process From Purchase Requests Through to Vendor Invoice Payment.

### **Compare Vendor Quotes:**

Determine the Most Favourable Item price and Time of Purchase by Comparing Vendor Quotes.

### Master Data Management:

View Detailed Accounting Data in a Single User-Friendly Interface; Link Documentation and Azudit Trails.

## Material Requirements Planning (MRP):

Generate System Recommended POs Based on Forecasts Created From Historical Sales and Other Parameters, Such as Minimum Stock Levels, Order Multiples,

## Warehouse and Accounting Integration:

Achieve Real-time Synchronisation of Goods Receipts and Stock.

### **Accounts Payable:**

Process Invoices, Cancellations and Credit Memos with a PO Reference; Plan and Schedule your Purchases Accordingly.

### Reporting:

Generate Reports with Realtime Data and Display Them in Various Report Formats or Dashboards.

# Inventory & Distribution

With a Single Integrated System, Warehouse Stock and Production Planners will get Accurate Information About all Product Movements across The Entire Production Process.

### Stock Costing:

Manage Stock Using Standard Costing, Moving Average, FIFO, and Actual Cost.

### Bin Location Management: Manage stock in Multiple Warehouses.

Set up Allocation Rules, Optimise Stock movement, and reduce Picking Times.

### Stock Movements:

Manage Outbound Shipments,
Transfers Between Warehouses,
Consignments, Stock Adjustments
(Goods Receipt, Goods Issue),
Drop-Shipments and Cycle Counts.

### **Production and Material**

### Requirements Planning (MRP):

Using the Production Module, Maintain Multilevel BOMs, Production Orders, and Issues and Receipts From Production. The MRP Module Recommends Production Orders to Create Based on Existing Demand, Forecasts and Current Stock.

### **Efficient Reporting:**

Generate Reports with Accurate Location and Transfer Tracking in Real-time





## **Reporting & Analytics**

With Data Drawn From Across the Business Managed in a Single Solution, you no Longer Need to Generate Departmental Reports in Isolation, Only for Them to be Manually Integrated with Other Reports From Elsewhere in the Business - an Often Time Consuming and Error-Prone Process.

### Report Creation and Customisation:

Access Data from Multiple Sources, Generate new ad-hoc Reports Using the Query Generator, and Tailor Existing Ones in a Variety of Layouts with Minimal IT Overhead.

#### **Intuitive Tools:**

Drag and Relate, Drill Downs, Search Assistance, and Workflow-Based Alerts.

### Analytics:

As your Operations Grow in Complexity and Scale, SAP Business One can provide the Descriptive and Predictive Analytics to Uncover Trends and Reveal Insights that will Accelerate business growth. With Pervasive Analytics, Visualise your data using customisable dashboards and KPIs.

### **Enhance Your Reports**

with powerful Visualisations by Integrating SAP Crystal Reports, and Interactive Analysis for Analysing data Using Pre-Defined Pivot Tables, Giving You the Ability to Slice and Dice your Data to fit your Business Needs Business

## Deploying SAP Business One

Deployment flexibility means you can choose to deploy SAP Business One on your own premises or in the cloud. Our consultants will work with you to evaluate your deployment options and help you choose the deployment option that will support your business as it grows.

### Cloud

For maximum flexibility, scalability and low total cost of ownership, many of our customers are already benefitting from adopting SAP Business One in the Cloud. Data security is in the hands of the vendor Predictable costs over time Typically takes less time to implement Greater stability and continuous updates

### On Premise

For those who are not yet ready to embrace the Cloud, or prefer to keep systems in-house, SAP Business One is available fully on premise, supported by Osswal's team of SAP experts. You are in control of data security Greater ability for customisation Can reduce the initial price of the solution You have more control over the implementation process





# Industry Leading Enterprise Software From Osswal Infosystems

Osswal Infosystem provide complete consultation and installation services for successful and least time-consuming #SAPBusinessOne Implementation. With expertise and a clear industry focus across a number of verticals, our dedicated team of experts work with our customers to ensure they optimise their software investment at every step of the way, from designing the right solution through to deployment and support.

We're Here To Help Your Business Blast Off!



